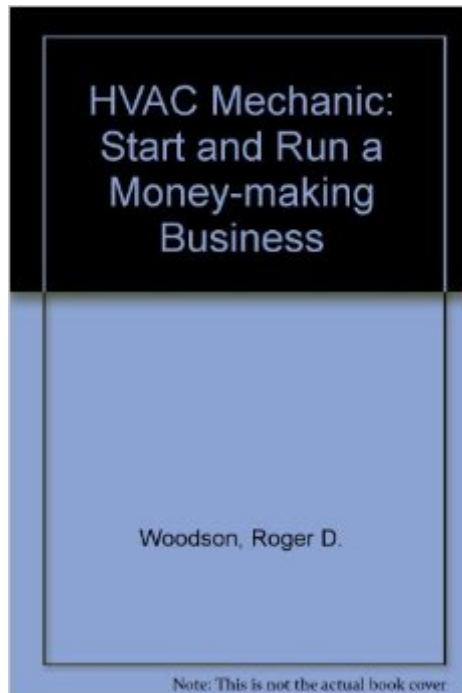


The book was found

Hvac Mechanic: Start And Run A Money-Making Business



Synopsis

With this book, experienced HVAC mechanics can learn how to become profit-making independent contractors. Many case studies enhance this business-tutorial, which begins with a detailed discussion of start-up requirements, including personal qualifications for succeeding in business, as well as financial considerations and adequate planning. Other topics covered include equipment and inventory; building a viable business plan; getting insurance; marketing and advertising; establishing credit; pricing labour and materials; finding a niche; collecting money; and fine-tuning for continued success.

Book Information

Paperback: 266 pages

Publisher: Tab Books; 1st edition (April 1994)

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Product Dimensions: 0.8 x 7.5 x 9.2 inches

Shipping Weight: 1.6 pounds

Average Customer Review: 3.0 out of 5 stars [See all reviews](#) (2 customer reviews)

Best Sellers Rank: #819,133 in Books (See Top 100 in Books) #257 in [Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Heating, Ventilation & Air Conditioning](#) #2061 in [Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Design & Construction](#) #2398 in [Books > Arts & Photography > Architecture > Buildings](#)

Customer Reviews

the book is lacking information for starting up a business in the HVAC/R industry. i have found the same if not more information from books about "starting a home based business".

its a very good book I lean a lot from it I also like to find more on the subject of running service work in air conditioning field

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